



Section NE-6A
Council of Chiefs Meeting
Minutes – October 17, 2020



- I. Opening – Charlie Tribble
 - a. Charlie Tribble called the meeting to order at 9:03 am.
 - b. Charlie Tribble led the obligation.
 - c. Charlie Tribble opened the meeting with a thank-you to everyone who has worked so hard to adapt to the current circumstances. He expressed that the scout motto of “Be Prepared” has become especially true in 2020.
 - d. Each member of the CoC had the opportunity to say their name, their position, and a fun fact about themselves.
- II. Minutes
 - a. Elliott Morton read the minutes from the March 2020 Council of Chiefs meeting.
 - b. Motion to approve the minutes made by William Brooks, seconded by Elliott Morton. Motion PASSED via unanimous consent.
- III. Reports
 - a. Amangamek-Wipit – The Amangamek-Wipit Lodge has established systems and protocols in the past months, and we are now excited to be executing in-person events. Chapters and Areas have been trained and utilized to hold Inductions, and feedback has been overall positive. Although several Lodge-wide events have been canceled, our chapters’ program has never been stronger, and our Lodge’s fall induction season is projected to increase our membership significantly. As we reach the close of 2020, our Lodge will be focusing on two key areas of membership: retention and induction. Areas and chapters hold “doubleheader ordeals” –that combine two ordeals within a weekend—which enables candidates to have more opportunities to become members. In November, we

plan to open our election season and begin the election process for new members.

In 2019, the Lodge signed on to participate in the Council's Centennial Camping Celebration and planned for a Council-wide event in September. Due to COVID-19, we shifted our focus to an online program series to encourage camping, the 2021 Summer Camp season, and provide a supplemental program to units. Looking forward, our Lodge is developing a way to include Arrowmen in our Banquet program while keeping the health and safety in mind and supporting in the 2021 Presidential Inauguration, if requested.

- b. Nentego - Since our last COC, Nentego Lodge has been operating cautiously, yet in person. We have held three Lodge Service Days, ranging in attendance from 35-55 people. Thanks to these service days, we have gotten a tremendous amount of work done for two council camps. We also held our vigil weekend in August, where nine of our eleven vigil recipients completed their vigil. Our other two are set to complete their vigil at our Fall Inductions Weekend, taking place from Oct. 30-31. Here, we will also hold our first Ordeal of this election year with Officer elections. We are excited to get to have an inductions weekend again! Lastly, our LLD will be from Nov. 6-8 where we will train our new officers and aspiring Arrowmen. Members of the CoC are more than welcome to attend either of the events. If you wish to do so, please contact Mahlon.
- c. Nentico – Nentico Lodge, like many other lodges, had its in-person spring, summer, and early fall program cancelled. However, this did not stop us from providing opportunities to continue the spirit of brotherhood, cheerfulness, and service. We accomplished this by shifting our focus to virtual events. These events included a virtual general lodge meeting, movie night, service day, and fellowship day. On the administrative side, the lodge LEC continued to meet virtually each month and our Lodge inductions team prepared and

presented a system for units to request virtual elections within a week of it being announced.

As things began to reopen, our lodge quickly moved to collaborate with our council's leadership to create safety mitigation plans that would allow us to perform in-person ordeals. After being approved, the mitigation plans enabled the Lodge to host four successful ordeal weekends in which we welcomed 189 new members and performed 37 brotherhood conversions.

We also performed our 2021 Lodge Officer elections virtually in October. The event was made historic with the election of Nentico Lodge's first female lodge officer. Looking forward to next year, the Lodge will be busy preparing for our 100th Year Anniversary with a focus on improving communications and unit relations.

We conclude by thanking the section leaders for their service and look forward to collaborating with them next year to fulfill the goals of both the section and our Lodges.

- d. Training – Planning for the ACT Conference is full speed ahead. Based on our last phone call, the Lodge Chiefs and Section Officers all wanted to hold an in-person ACT conference with all necessary precautions taken. Unfortunately, due to the pandemic, many possible venues are not open to outside groups. Contact has been made to the Marriott Service Scout Center and the BAC Service Center to host a training staff, technical crew, and lodge chiefs and their advisers in person while remaining contingents will be participating virtually. We are currently working on forming a finalized plan, which will be discussed later in the meeting.
- e. Website – We had 142 unique visits to the website in the last month, a 9% decrease from the last month. The average number of page visits was 1.901, down 7% from the last month. Updates will be made soon to reflect this year's upcoming Conclave date, location, and theme.

f. Finance:

NE6A Budget		2019-2020			
<u>INCOME</u>		BUDGET	ACTUAL	Vanriance	Variance %
Conclave (not held - most income was refunded)		\$ 4,850.00	\$ 430.77	4,419.23	-91.1%
ACT		\$ 1,000.00	\$ 2,022.00	(1,022.00)	102.2%
Trading Post Sales					
NOAC Contingent items		\$ 1,000.00	\$ -	1,000.00	-100.0%
NE-6A Logo items		\$ 850.00	\$ 120.00	730.00	-85.9%
NE-6A Logo patches		\$ 150.00			0.0%
<u>Total Income</u>		\$ 7,850.00	\$ 2,572.77	5,127.23	-65.3%
<u>EXPENSES</u>					
ACT		\$ 1,000.00	\$ 1,889.66	(889.66)	89.0%
Camperships for National OA Events		\$ 1,000.00	\$ -	1,000.00	-100.0%
Council of Chiefs Meetings		\$ 150.00	\$ 353.98	(203.98)	136.0%
National Planning Meeting		\$ 825.00	\$ 855.60	(30.60)	3.7%
Banking fees (ACH and credit card)			\$ 484.51		
NOAC section gathering		\$ 600.00	\$ -	600.00	-100.0%
Officer Expenses					
Chief		\$ 500.00	\$ -	500.00	-100.0%
Vice Chief		\$ 300.00	\$ -	300.00	-100.0%
Secretary		\$ 300.00	\$ -	300.00	-100.0%
Social Media Chair		\$ 100.00	\$ -	100.00	-100.0%
Adviser		\$ -	\$ -		
Associate Adviser		\$ -	\$ -		
Staff Adviser		\$ 250.00	\$ -	250.00	-100.0%
Postage, Printing, & Web Services		\$ 250.00	\$ 193.95	56.05	-22.4%
Recognitions		\$ 75.00			0.0%
Conclave		\$ -	\$ 60.30	(60.30)	
Training					
Gathering of Leaders		\$ 900.00	\$ 910.00	(10.00)	1.1%
Team Building Activities		\$ 200.00	\$ -		0.0%
NLS		\$ 100.00	\$ -	100.00	-100.0%
Trading Post Merchandise					
NOAC Contingent patches		\$ 400.00		0	0.0%
NE-6A Logo items		\$ 500.00		0	0.0%
<u>Total Expenses</u>		\$ 7,450.00	\$ 4,748.00	2,011.51	-27.0%

Balance sheet AUG 31, 2020

ASSETS	ACCOUNTS	BALANCE
Cash & bank accounts		
	996 ACT	\$123.88
	997 Conclave	\$2,615.04
	998 Operations	\$2,049.18
	999 Reserve	<u>\$11,000.02</u>
TOTAL cash & bank accounts		<u>\$15,788.12</u>
<u>TOTAL ASSETS</u>		<u>\$15,788.12</u>
LIABILITIES & EQUITY		
Liabilities		\$0.00
Equity		<u>\$15,788.12</u>
<u>TOTAL LIABILITIES & EQUITY</u>		<u>\$15,788.12</u>

IV. Performance Measurement Program

- a. Section PMP – Charlie discussed that the Section was bound to be behind on PMP due to the pandemic, but we were still able to assess the past ACT conference and other goals.

V. ACT Conference

- a. William Gouker detailed the Section's plans for a hybrid conference with a limited in-person staff. He established that a location is TBD and details would be set by the next CoC.
- b. William Gouker read the schedule, which was the same as last year's ACT Conference.
 - i. A motion by William Brooks to approve the schedule was passed by unanimous consent.
- c. Branding will be the same as last year, and patches are already ordered.
- d. We will not be promoting it widely due to the limited capacity.
- e. There will be a virtual conference accessible to all of NE-6A.

VI. Conclave

- a. Host Lodge Report:
 - i. "Sail away with the OA" or "Beach Blast of Brotherhood" are options for slogans
 - ii. Less strenuous on training... each lodge has more than one entry in competitions. Games such as beach volleyball, lodgeball, kuba ball, cornhole, and other beach games
 - iii. The logo will be beach ball-style, will be presented in December.
- b. Zachary Brown from Nentego Lodge presented the host lodge report. He said that Nentego was preparing their camp and doing all planning that they could in COVID times.
- c. Participation – William Brooks motioned to approve the below financial commitments and goals. Elliott Morton seconded. Motion passed by unanimous consent.
 - i. Wipit – Commitment to 150 attendees, goal of 200.
 - ii. Nentico – Commitment to 90 attendees, goal of 150.
 - iii. Nentego – Commitment to 90 attendees, goal of 150.
 - iv. Total – Budgeting for 420 attendees, goal of 500.
- d. Future Conclaves
 - i. Nentego will host the 2021 Conclave at Camp Henson.
 - ii. Nentico will host the 2022 Conclave at Broad Creek.

iii. Amangamek-Wipit will host in 2023, with location TBD.

VII. New COC Members

- a. Charlie Tribble introduced three new members of the COC – Scott Hansen, Gabe Rosella, and Alex Sohm.

VIII. Section Rules Reauthorization

- a. Charlie Tribble read the Section rules
b. Motion to reauthorize made by Mahlon Dyer, seconded by Stephen Peterson. Motion PASSED by unanimous consent.

IX. Momentum: Spark

a. Lodge Participation

- i. Amangamek - Wipit opted not to participate, and instead to maximize opportunities for in-person inductions.
ii. Nentico Lodge celebrated the successes of their lodge's in-person ordeals, and decided not to hold one virtually.
iii. Nentego Lodge also decided to hold in-person induction events instead, and had a conflict with LLD.
iv. Charlie encouraged them to consider Momentum to allow Arrowmen to participate. For people who are already in the lodges --> fun virtual program and training

b. Membership Incentives

- i. Various membership incentives were discussed, including dues sales and trading post discounts.
ii. Beating membership projections by 50% (close the gap), the LEC will all get a membership retention patch.
iii. If the Lodge grows in membership, each member will receive a commemorative patch.

X. Churchill Plan

- a. Charlie Tribble discussed the changes that National is planning to institute, including a possible reorganization of Regions and Areas into Territories and Sub-Territories.
b. Venturing Crews and Sea Scout Ships will still allow members between the ages of 18 to 21, which many praised.

- c. Each lodge was proud to report increased engagement from Sea Scouts and Venturers in 2020.

XI. Future CoC Meetings

- a. The next CoC will be December 12, 2020 at 9am via Zoom.
- b. Meeting dates were approved through March 2023:

Date	Time	Location
October 16, 2021	9:00am–1:00pm	Baltimore Area Council Office
December 11, 2021	9:00am–1:00pm	Baltimore Area Council Office
March 19, 2022	10:00am–2:00pm	Broad Creek Memorial Scout Reservation
October 15, 2022	9:00am–1:00pm	Baltimore Area Council Office
December 10, 2022	9:00am–1:00pm	Baltimore Area Council Office
March 18, 2023	10:00am–2:00pm	TBD

XII. Closing

- a. Chief’s Minute – Charlie Tribble thanked all essential workers and first responders who have given so much during the COVID-19 pandemic. He encouraged CoC members to do a good turn daily for their communities.
- b. Adviser’s Minute – Art Widmann thanked everyone for their flexibility and hard work and looked forward to the December CoC. He discussed the difference between strategic planning (broad, long-term plans) and tactical planning (in-the-moment, short-term plans). He advised the COC that if we are flexible, good things may work out.
- c. The meeting was adjourned at 10:49 am.